

RAIL

- Property Services incorporating direct oversight of facilities maintenance, capital projects, commercial leasing, infrastructure licensing, heritage portfolio management and GIS application management.
 - Key dependent success factors being Public sector client management via a highly developed written and oral communication capability, high degree of technical proficiency in contract formulation and administration and the ability to balance oversight of a multi site team and supply chain with complex issues across technical specialties;

RETAIL

- Facilities management services delivery across national chain of department stores (Myer) and supporting infrastructure.
 - Key dependent success factors being refined customer focus and flexible approach to client needs, accomplished team building and leadership skills facilitating a national delivery and high level business analytical capability matching resource deployment to fixed commercial terms;

AIRPORTS

- Property and infrastructure facilities management with client and contractor side experience across all FM as well as having a developed specialisation in contract operations and maintenance (O & M) for baggage handling systems and distribution centres.
 - Key dependent success factors being the technical understanding of contingency and resource planning around critical infrastructure, services contract business development via organic contract growth and management of competitive bid processes, effective leadership across multi-site unionised work forces, the ability to institute robust change programs and the capability to achieve business fit between complex operations and fixed financial parameters;

BUSINESS CONSULTING

- Management of a business accelerator/ incubator providing workspace and advisory services in partnership with the affiliated Sydney Business Enterprise Centre to assist entrepreneurs to successfully launch their businesses.
 - Key success factors included adaptive communication skills to meet needs of entrepreneurs of varying business experience, mentoring with respect to the technical application of business administration elements across the managerial role, the marketing, finance, commercial law and workforce management functions and the application of networking skills to facilitate the promotion of the clients within the local and extended business community.

STAN KNIGHT-SMITH - Industries Experience

Qualification	Status
First Aid	Qualified
Construction Industry White Card	Current
Rail Industry Worker	Qualified
Rail Protection Officer 1	Pending practical
Rail Protection Officer 2	Pending practical
Demolition Supervision	Qualified